



# AGROPUR

## USDEC 2019

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Sales Managers

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# AGROPUR

- Fundada en 1938, AGROPUR es líder en el mercado lácteo de Norte América.
- Con ventas cercanas a los \$ 6 billones de USD, la Cooperativa apoya a 3,367 socios y a 8,000 empleados alrededor del mundo.
- Agropur procesa mas de 5.75 billones de litros de leche al año en sus 39 plantas de Estados Unidos y Canadá cobijando una impresionante cantidad de marcas y productos en el sector.

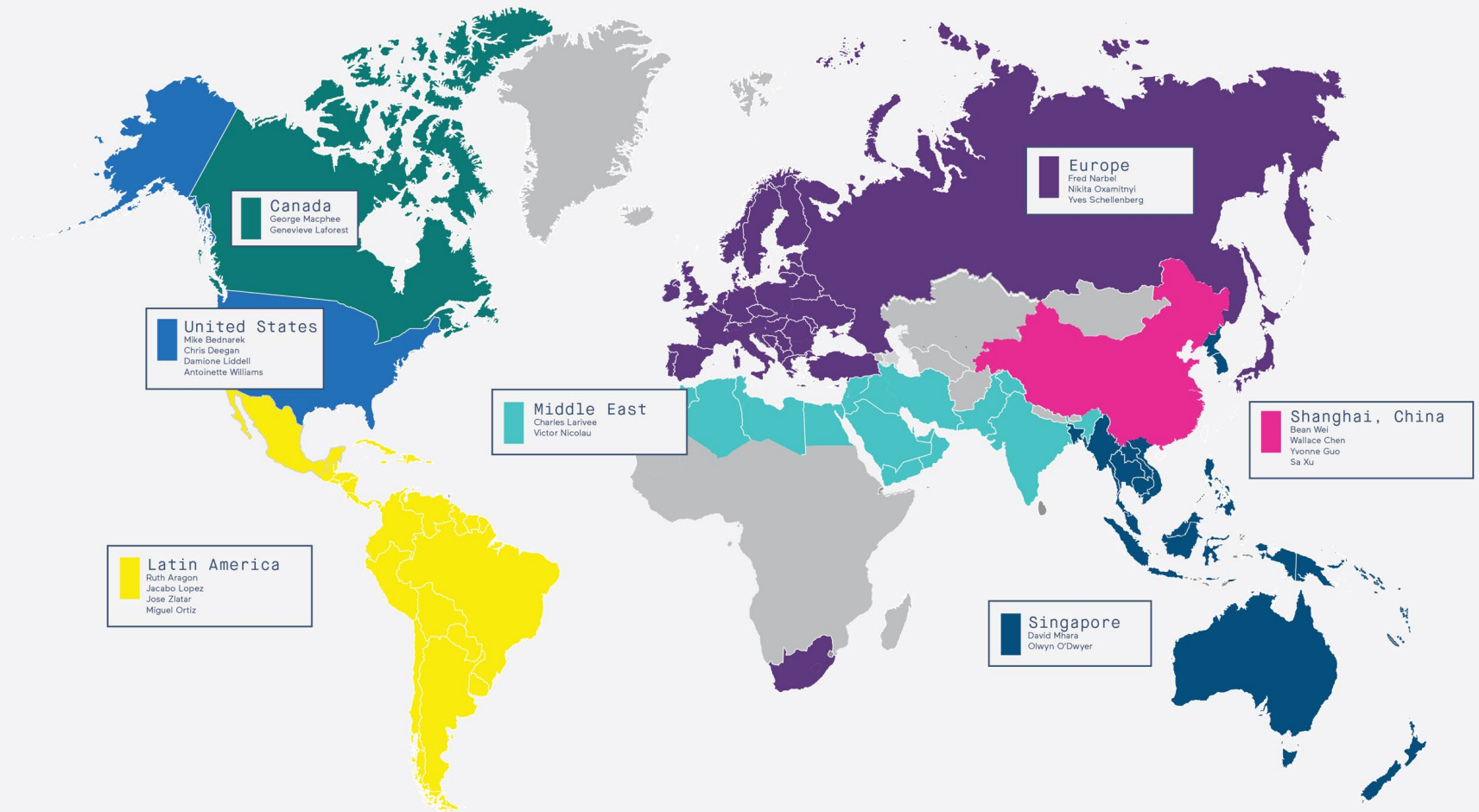
# Global offices



- Eden Prairie, MN, United States
- Montreal, Canada
- Mexico City, Mexico
- Geneva, Switzerland
- Singapore
- Shanghai, China



# Global coverage



# Solutions Platform Introduction



**AGROPUR**  
Ingredients | Custom Solutions

Your formulation to  
fulfillment partner

Ingredient blends, Contract  
manufacturing and processing,  
Ingredient distribution

### **Target Markets**

Food industry  
Sports nutrition  
Medical nutrition  
Health & wellness



**AGROPUR**  
Ingredients | Dairy Solutions

Your high-quality  
dairy ingredients

Dairy ingredients  
(<90% Protein, Carbohydrates)

### **Target Markets**

Sports nutrition  
Food industry  
Pharmaceuticals  
Animal nutrition



**AGROPUR**  
Ingredients | Nutrition Solutions

Your specialty whey  
protein source

Whey Proteins and Whey  
Fractions (>90% Protein)

### **Target Markets**

Infant Formula  
Nutraceutical & Medical  
Nutrition  
Cosmetics



# Dairy Solutions

- **Dairy Ingredients (<90%Protein):**

- **Crino<sup>®</sup>**

- Sweet Dairy Whey
- Deproteinized Whey (DPW)
- Premium Deproteinized Whey (PDPW)
- Lactose
- Skim milk powder
- Buttermilk

- **ISO Chill<sup>®</sup>**

- 8000 & 8010 – WPC 80%
- 3400 HF – WPC 34% High Fat



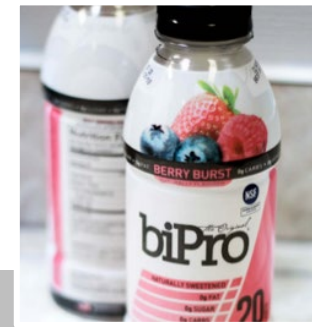
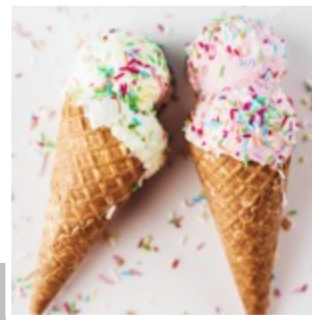
# Nutrition Solutions

- **Whey Proteins and Whey Fractions (>90% Protein)**
  - Alpha-lactalbumin
  - BiPRO®
  - BioZate®
  - Glycomacropeptide
  - ISO Chill ®
    - 9000 & 9010 – WPI 90%
  - Protein Pods
  - VersaPro ®



# Custom Solutions

- **Ingredient Blends:**
  - Bakigen®, Capstone®, Cornerstone®, Darigen®, Keystone®
- **Ingredient distribution**
- **Powder contract processing**
- **Turn-key contract manufacturing & fulfillment**
- **Retail**
  - BiPro®





# Master Chessemakers

## Italian Cheeses

Mozzarella  
Provolone  
Parmesan  
Romano  
Asiago

## Mixed Cheeses

Colby Jack  
Marbled Cheddar

## American Type Cheeses

Cheddar  
Colby  
Monterey Jack  
Muenster

## Feta Cheeses

Traditional  
Reduced Fat  
Spiced  
Flavored

## Reduced Sodium Cheeses

Assorted Reduced Sodium  
Cheeses

## Reduced Fat Cheeses

Assorted Reduced Fat Cheeses





# Quality Certifications

**SQF Level 2**

**NSF GMP**

**NSF for Sport**

**HALAL**

**Kosher**

**Gluten-free**

# United States Facilities

## Luxemburg (WI)

*WPI 90, PL 6000 (whey protein with fat)  
& Permeate*



## Weyauwega (WI)

*Lactose & Delactose*



## La Crosse (WI)

*Custom Blends*



## Hull (IA)

*WPC 80 & Permeate*



## Nicollet (MN)

*Blending facility*



## Le Sueur (MN)

*WPC 34, WPI, WPC 80 & Lactose  
(pharma and food grade)*



## Lake Norden (SD)

*Lactose & send WPC 80 to Le Sueur for drying*



## Jerome (ID)

*Alpha, WPI, Permeate (higher protein), Sweet whey powder, GMP & Instantized products*





**Better Dairy.  
Better World.**